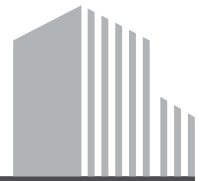


# Developer Consistently Partners with PACE Equity



Wingate by Wyndham Hotel | Geneva, OH

## \$1.7 MILLION



### OHIO HOTEL RENOVATED USING LOW-COST C-PACE FINANCING


The new Wingate by Wyndham Hotel is being renovated from a former branded motel in need of a major update. This economy-oriented hotel will feature 54 guestrooms, a meeting room, fitness center, and dining area. Located near the SPIRE Institute campus, Wingate by Wyndham is the second hotel to leverage PACE Equity financing on the campus. Our financing will be used to fund energy improvement measures including high efficiency building envelope, electrical, HVAC, and plumbing fixtures.

To complete this project, the developer needed a financing partner they could count on to meet their tight closing window. PACE Equity has financed multiple projects with this developer as a reliable member of their capital stack, funding projects of different sizes and asset classes.

As a repeat customer of PACE Equity, they know our process well: end-to-end management from our in-house engineering study to program approvals and even lender consent support. PACE Equity delivers a positive customer experience, every time.

We are happy to be closing transactions with you. You have a team of rock stars!

Shawn Neece, Principal  
Renew Partners

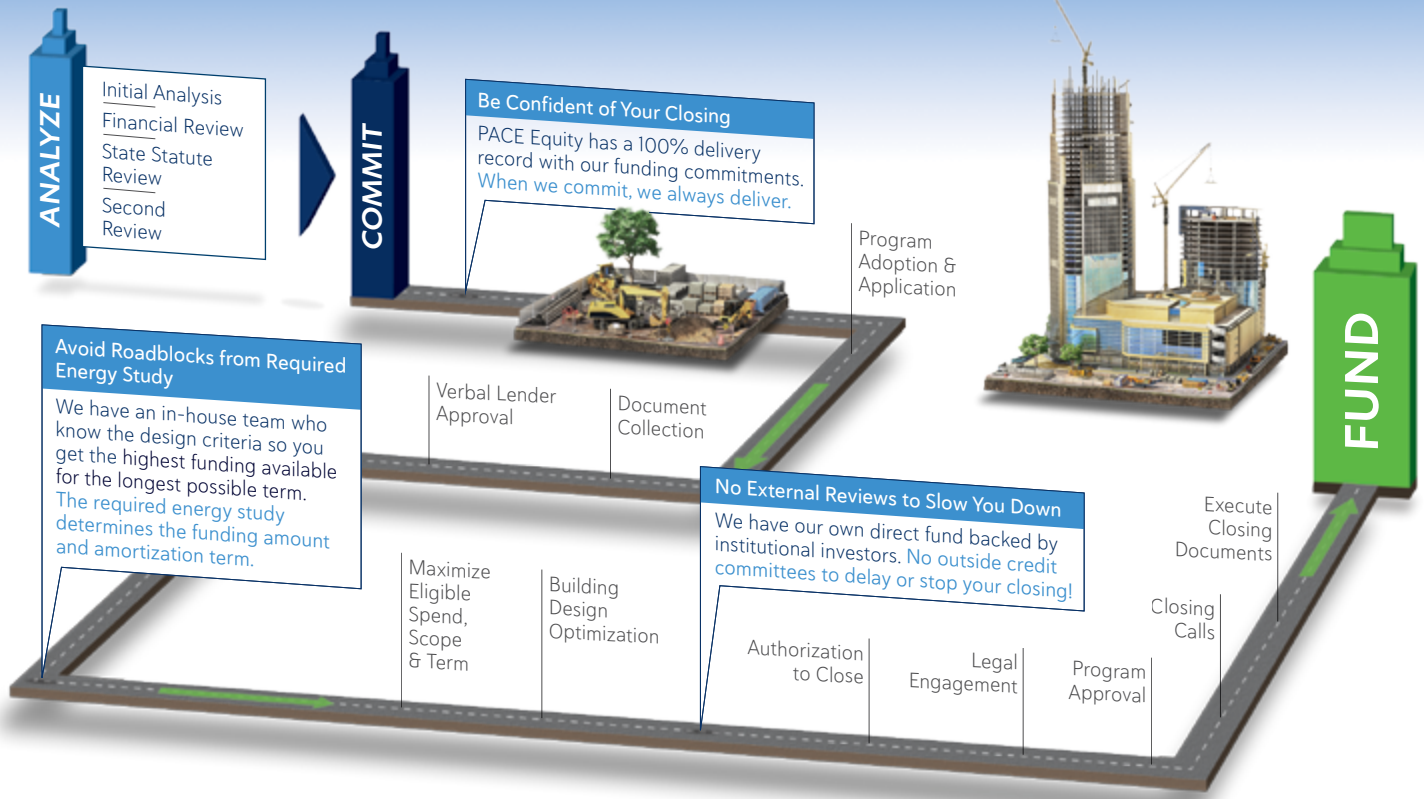
 THIS PROJECT SAVED 2,600 METRIC TONS CO<sub>2</sub> EQUAL TO ANNUAL EMISSIONS FROM 579 

**\$8.2 M**  
CAPITAL STACK

CONSTRUCTION LOAN .....	43%		\$3.5 M
PACE EQUITY .....	21%		\$1.7 M
EQUITY .....	21%		\$1.7 M
DEFERRED DEVELOPER FEE .....	15%		\$1.3 M

# THERE ARE 87 STEPS NEEDED TO EXECUTE PACE FINANCING. Don't worry, we do all 87.

End-to-End  
Project  
Management



## WHAT IS PACE EQUITY?

PACE legislation allows for a new funding vehicle in your capital stack. Your construction budget can use our funding for quantifiable utility, water, renewable or seismic (select states) efficiencies. The repayment of the capital is made through a long-term special tax assessment on the property. PACE Equity is available in 25 states and growing.

## LOWER COSTS FOR LOWER CARBON

Substantial rate reduction when you meet our CIRRUS Low Carbon design specification.



## FUNDING FOR A VARIETY OF ASSET CLASSES



**WE FUNDED IT FIRST.** We figured out first how to use our capital for new construction plus NMTC/OZ/TIF. We'll help you solve your financing challenge.

**UPFRONT FUNDING COMMITMENT** with certainty of funding and a 100% delivery record.

★★★★★ NEAR PERFECT CUSTOMER SATISFACTION (4.95 OUT OF 5 STARS)