### Multi-Phase Warehouse Projects Serve High Growth Areas



Spec Warehouses | WI and MN





## NEW CONSTRUCTION PROJECTS PROVIDE TENANTS WITH ENERGY EFFICIENT OPTIONS

These new construction warehouses offer energy efficient tenant options in Appleton, WI and St. Augusta, MN. The phase 3 warehouse in Appleton offers 247,361 square feet of industrial space in a high growth area outside of the city. The phase 1 warehouse in St. Augusta offers 234,433 square feet of space. The two building projects saved 18,323 metric tons of carbon over the life of the efficiency measures—a substantial carbon reduction.

PACE Equity provided gap financing to complete the capital stacks for these projects. The low rate and long amortization period helped bring down the overall project cost of capital while boosting project returns.

As a repeat customer of PACE Equity, this developer knows our process well—complete end-to-end management. Beginning with our in-house engineering audit and extending to program approvals and lender consent support, PACE Equity delivers a positive customer experience, every time.





PACE Equity consistently delivers a strong customer satisfaction rating at 4.95 / 5.0.

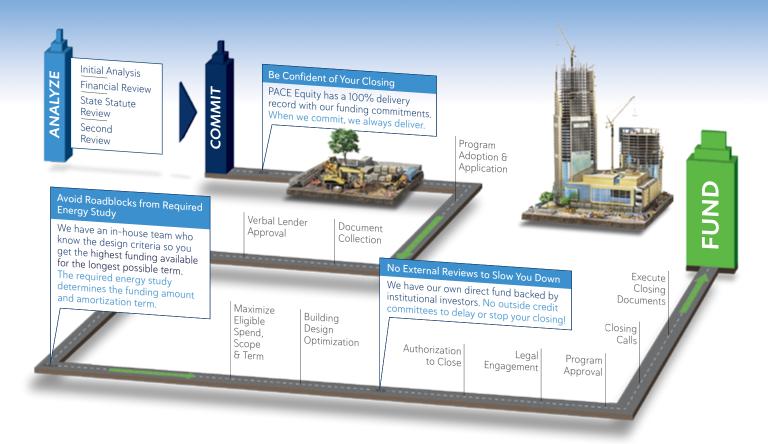
—\$46.1 M<sup>.</sup> capital stack

CONSTRUCTION LOAN ......70% \$31.9 M EQUITY .......20% \$9.4 M

EQUITY......10% \$4.8 M

# Don't worry, we do all 87.

End-to-End Project Management

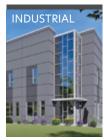


#### WHAT IS PACE EQUITY?

PACE legislation allows for a new funding vehicle in your capital stack. Your construction budget can use our funding for quantifiable utility, water, renewable or seismic (select states) efficiencies. The repayment of the capital is made through a long-term special tax assessment on the property. PACE Equity is available in 25 states and growing.

#### FUNDING FOR A VARIETY OF ASSET CLASSES









#### LOWER COSTS FOR LOWER CARBON

Substantial rate reduction when you meet our CIRRUS Low Carbon design specification.





WE FUNDED IT FIRST. We figured out first how to use our capital for new construction plus NMTC/OZ/TIF. We'll help you solve your financing challenge.

#### UPFRONT FUNDING COMMITMENT

with certainty of funding and a 100% delivery record.

 $\star\star\star\star\star$  NEAR PERFECT CUSTOMER SATISFACTION (4.95 OUT OF 5 STARS)



