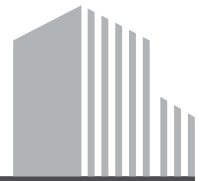


PACE Equity Provides 30% of the Capital Stack with Speed and Service



Fairfield Inn & Suites | Chino, CA

\$5 MILLION



HOTEL PROPERTY MAXIMIZES FUNDING AND AMORTIZATION TERM

This 111-room hotel property will operate adjacent to the popular Rancho del Chino shopping center and PACE Equity is funding 30% of the capital stack for this new construction project..

The significant funding from PACE Equity provides low-cost, long-term, and non-recourse capital for the developer, who also benefits by avoiding a mezzanine loan or other high-rate options that negatively impact IRR.

The PACE Equity *Fast Track™ Funding* process is a full-service approach to C-PACE financing, providing a seamless end-to-end experience for customers and boasting a near-perfect 4.9/5 customer satisfaction rating. Our transaction team moved the project through the entire process efficiently; in fact, we were able to start and complete the funding process within 45 days. Our engineering team identified \$5 million in energy impacts and utilized a beneficial 30-year amortization term.

 THIS PROJECT SAVED 4,015 METRIC TONS CO₂ EQUAL TO ANNUAL EMISSIONS FROM 873 

”

This is our first loan with PACE Equity. I am impressed beyond words. We experienced perfect execution. From the first meeting to the closing, regular follow ups, and meeting every deadline.

I have honestly never experienced such thorough and professional execution.

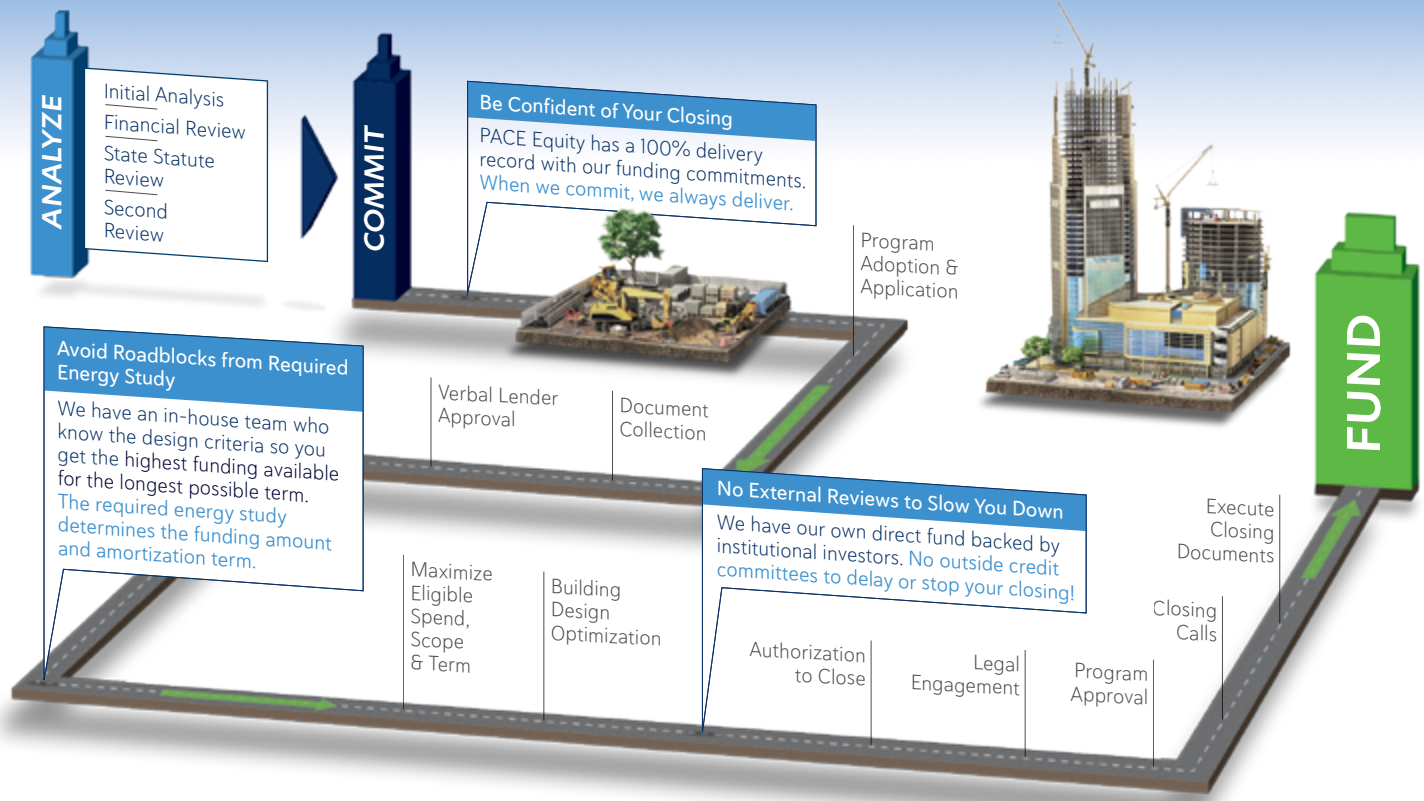
Brett Maru
Owner and Managing Partner
A and B Chino Hotels, LLC

\$16.6 M
CAPITAL STACK

CONSTRUCTION LOAN	40%		\$6.7 M
EQUITY	30%		\$4.9 M
PACE EQUITY	30%		\$5.0 M

THERE ARE 87 STEPS NEEDED TO EXECUTE PACE FINANCING. Don't worry, we do all 87.

Fast Track™ Funding Process with End-to-End Execution

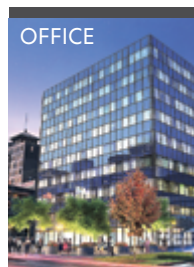


WHAT IS PACE EQUITY?

PACE legislation allows for a new funding vehicle in your capital stack. Your construction budget can use our funding for quantifiable utility, water, renewable or seismic (select states) efficiencies. The repayment of the capital is made through a long-term special tax assessment on the property. PACE Equity is available in 25 states and growing.

The PACE Equity team has funded over 200 projects and pioneered funding for new construction and NMTC/HTC projects. We provide an easy experience with an upfront commitment so you have *certainty of funding*, right from the beginning. Let us show you how.

FUNDING FOR A VARIETY OF ASSET CLASSES



BOOST IRR AND REDUCE WACC

UP TO 50% LOWER COST of capital compared to mezzanine or equity. PACE Equity funding will not decrease your bank leverage.

WE FUNDED IT FIRST. We figured out first how to use our capital for new construction plus NMTC/OZ/TIF...and we won't stop there. We'll help you solve your financing challenge.

0% COST OF CAPITAL using our Pass-through Principle.™ Many clients pass 100% of their repayment costs to guests/tenants who benefit.

10 BPS RATE REDUCTION when you comply with our Low Carbon Building Specification. We'll even help you design for it.